

INDUSTRIAL TRANSFORMATION CHALLENGE 2025



Speaker introductions

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Housekeeping

- Microphones are muted
- If you called by telephone, select "telephone" and enter your audio PIN
- Type questions into the "Questions" section of the control panel
- We answer as many questions as possible after the presentation
- If you have technical difficulty during the webinar (interface or audio) contact Kevin at kduncan@eralberta.ca
- Webinar is being recorded and will be posted on our website



Agenda

- About Emissions Reduction Alberta (ERA)
- Industrial Transformation Challenge 2025 Overview
 - New this year
 - Scope and eligibility
 - Submission and evaluation process
 - Timelines
- Advice for preparing a successful submission
- Q&A



ERA-AT-A-GLANCE

VISION

Alberta has a diversified economy with competitive industries that deliver sustainable environmental outcomes and attract investment

OPERATING MODEL

Provide grants to novel, first in kind technology demonstrations & energy efficiency incentives for Alberta's businesses

MISSION

Reduce emissions & grow Alberta's economy by accelerating the development & adoption of innovative technology solutions



We support a host of technologies to achieve broad environmental and competitiveness improvements:

- Decarbonization
- Water treatment
- - Energy efficiency

 Soil remediation
- Recycling

Lean, low-cost administration providing good value for Albertans





TECHNOLOGY INNOVATION

\$970M TOTAL INVESTMENT



305
PROJECTS

MILLION TONNES
OF CUMULATIVE
EMISSIONS
REDUCTION
BY 2030

MILLION TONNES
OF CUMULATIVE
EMISSIONS
REDUCTION
BY 2050

\$7.32 BILLION TOTAL PROJECT VALUE

LEVERAGED FUNDING FROM PUBLIC AND PRIVATE INVESTORS

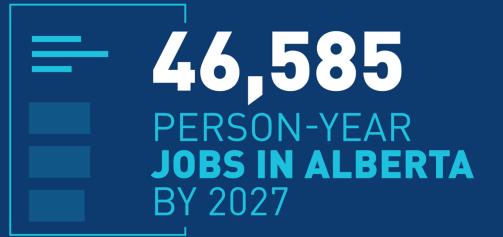
ACCELERATING UPTAKE OF COMMERCIAL-READY TECHNOLOGIES THROUGH THE ENERGY SAVINGS FOR BUSINESS PROGRAM

\$47M (5)
INVESTED (5)

PROJECTS SUPPORTED THROUGH THE ENERGY SAVINGS FOR BUSINESS PROTFOLIO

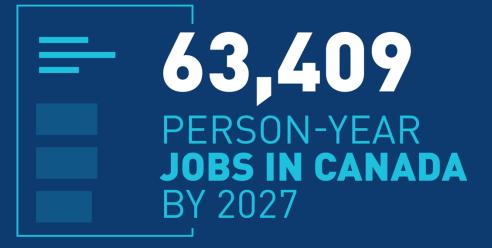
3 OF LIFETIME EMISSIONS REDUCED

ALL PROJECTS



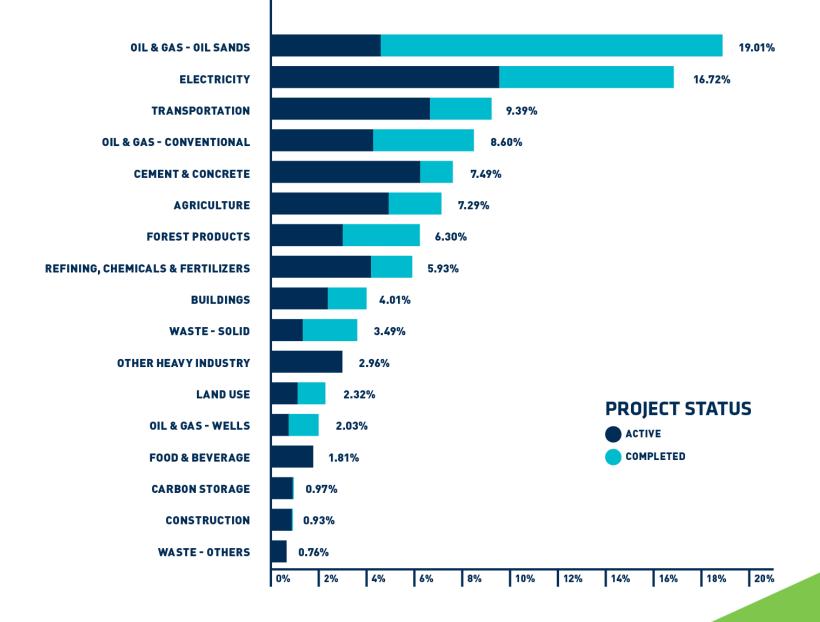
\$6.99 BILLION GDP IMPACT TO ALBERTA BY 2027





\$9.26 BILLION
GDP IMPACT TO CANADA
BY 2027

BALANCED PORTFOLIO



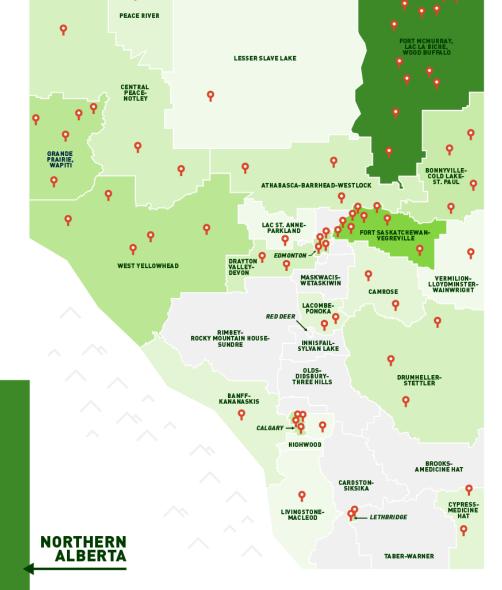


MAP OF TIER-REGULATED FACILITIES

LESSER SLAVE LAKE

PEACE RIVER

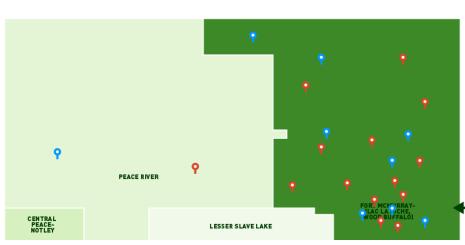
CENTRAL PEACE-NOTLEY







MAP OF ERA FUNDED PROJECTS













TECHNOLOGY ROADMAP



- Carbon Management
- Improved Efficiency
- Emerging Energy
- Industrial Decarbonization
- Circular Economy







RESHAPING ENERGY SYSTEMS



INDUSTRIAL TRANSFORMATION CHALLENGE



ACCELERATING HYDROGEN CHALLENGE



TRUSTED PARTNERS







Natural Resources Ressources naturelles Canada

of Alberta's TIER fund.

































INDUSTRIAL TRANSFORMATION CHALLENGE 2025



Why Industrial Transformation?

- Over 60% of Alberta's emissions come from heavy industry and agriculture
- Increase global economic competitiveness
- Two successful Industrial Transformation Challenges in 2022 and 2024
- GHG-adjacent outcomes with impacts on water, land, food, air and security
- Demand for non-dilutive funding across all industries
- Supporting solutions with cross-cutting potential across Alberta's sectors



Funding overview

- Up to \$65 million in potential funding
- Maximum \$15 million contribution per project
 - ERA anticipates most projects will not receive more than \$10 million
 - Applicants must justify funding requested
- Minimum funding contribution of \$500,000
- Funding must be matched at least 1:1
- Leverage with funding partners where possible

See *Eligible Expense and Cost Instructions* for details regarding eligibility of costs



Eligible applicants













Call Scope Industrial Transformation

- Focused on Alberta's natural resource and heavy industrial sectors:
 - Oil & gas
 - Agriculture
 - Forestry
 - Heavy industry (pulp & paper, cement, petrochemicals, etc.)
 - Electricity
 - Manufacturing
 - And other similar energy-intensive, tradeexposed sectors

- Looking for novel solutions (technologies, practices, etc.)
- Must be aimed at step-change improvements to the environmental footprint and economic competitiveness of relevant sectors



Technology Examples

- Agricultural and forestry innovation
- Fuel switching and low-carbon industrial heat
- Novel industrial processes and products
- Major industrial facility upgrades
- Energy systems and grid innovation
- Novel fuel production
- Environmental remediation and sustainability



Novelty and Technology Advancement

- ERA funding is aimed at advancing technology and is **not** intended to support "business as usual" solutions or to address **only** a financial barrier to adoption
- **Novelty** of the proposed solution is a key criterion that can differentiate projects with similar outcomes potential
- ERA's definition of novelty encompasses:
 - How the project goes beyond "business as usual"
 - Whether the project can be considered first of a kind (first ever, first in Alberta, first in a given sector...)
 - The strategic value of the project
 - The degree of technology risk associated with the proposed project



Out-of-scope technologies and projects

- GHG detection, quantification, measuring, and monitoring
- Incremental (or "business as usual") efficiency improvements that do not go beyond legislated requirements
- Emissions/energy inventory or estimation software
- First-generation or second-generation biofuels that use well-established technologies (e.g., pyrolysis, gasification, etc.)
- Standalone pre-construction studies (e.g., pre-FEED & FEED)



Technology stage of development

Field Test / Pilot:

- Technology or innovation is ready to be field-tested in an operational environment.
- Scale-up of prototypes to representative pilot scale and subsequent in-field testing of pilot units.

Commercial Demonstration:

- Technology or innovation is approaching the final commercial product and representative systems have been built.
- Demonstration of near- or fully-commercial scale systems in an operational environment.

First-of-Kind Commercial Implementation:

- Technology is ready for first-of-kind commercial deployment.
- Design, construction, and operation of the technology in its final commercial form, with the intent to operate the technology for its full commercial life.



Project structure, term, and initiation

- ERA funds "Projects" with clear objectives, milestones, timelines, deliverables and a budget
- Maximum length is three years, plus one year of operational time where applicable
- Projects must commence within 120 days of approval (potential for delayed start date of up to 12 months)
- Technologies must be demonstrated or deployed in Alberta







Competition Launch



EOI Submission



Expert Team Evaluation



Shortlist Decision



Decision Letter to Applicants

FULL PROJECT PROPOSAL



FPP Submission



Oral Presentation



Expert Team Evaluation



Board Decision



Decision Letter to Applicants

PROJECT EXECUTION



Work Plan Finalization



Contribution Agreement



Project Monitoring



Progress Reporting



Sharing of Results



Timelines

Action	By whom	Timing
Expression of Interest Submission Deadline	Applicants	June 12, 2025
Expression of Interest Shortlist Notification	ERA	Late July 2025
Full Project Proposal Submission Deadline	Applicants	September 2025
Full Project Proposal Oral Presentation	Applicants	October 2025
Funding Decision Notification	ERA	December 2025



Preparing a successful submission

- Start now: http://eralberta.ca/apply-for-funding/
- Register on Grant Manager: https://erims.outcome-plus.com/
- Read the guidelines documents
 - Call for Expressions of Interest
 - Eligible Expense and Cost Instructions
- Review the evaluation criteria:
 - Innovation opportunity
 - Implementation plan
 - GHG benefits
 - Economic and environmental benefits
 - Market and value proposition



Additional tips

- Use clear language and address each point in template
- Provide complete responses
- Don't wait until the last day to submit!
- Increase your visibility through our Trusted Partners
- Content reminders:
 - Clearly demonstrate technology merit and advancement
 - Identify your project partners and site
 - Emphasize broader benefits and line of sight to commercialization



Questions?



Wrap up and next steps

- Unanswered questions?
 - 1. Review the guidelines and supporting materials online: www.eralberta.ca/funding-technology/industrial-transformation-challenge-2025/
 - 2. Email remaining questions to applications@eralberta.ca
- Begin your submission today



Thank you!

