WEBINAR #2

# STRATEGIC ENERGY MANAGEMENT FOR INDUSTRY (SEMI)

Facility Readiness Assessment (FRA)

December 2024









## **Land Acknowledgement**

In the spirit of reconciliation, we, at ERA, acknowledge the privilege of living, working, and investing on traditional territories, which include Treaty 6, Treaty 7, and Treaty 8 Nations; Metis Nations (Region 3 and 4); Inuit; First Nations; and all others who live and care for these lands.

We are dedicated to promoting a culture of collaboration and meaningful engagement.









# Housekeeping

- ✓ Microphones are muted
- ✓ If you called in, select "telephone" and enter audio PIN
- ✓ Type questions into the "Questions" section of the control panel
- ✓ We will try to answer as many questions as possible.
- ✓ If you have technical difficulty during the webinar, don't worry! You will be able to watch the recording that will be posted on our website shortly after the live session.











# Agenda

- About Enerva ERA's Service Provider for the FRA
- SEMI Program Overview & Eligible Participants
- Facility Readiness Assessment Explained
- Q&A









# **Speaker Introductions**



Anna Filocha
ERA's SEMI Marketing Strategist



Parminder Sandhu, P.Eng. Enerva's Managing Director









#### **About Enerva**



Enerva is a Canadian employee-owned company that offers comprehensive program design and delivery services trusted by utilities, government agencies, and program administrators.

- Experienced team of engineers and energy analysts
- Focus on energy management and emission reductions
- Design and develop energy analytics software
- Energy management Centre of Excellence in Calgary









#### **About Enerva**



#### **Supported ERA to deliver Energy Savings for Business Program**

- Over 2,100 completed projects distributed across the province.
- Over 1,300 registered trades contractors creating direct employment.
- Accelerated adoption of commercially available technology to balance ERA's portfolio.
- Drove \$385 million in economic activity.









# STRATEGIC ENERGY MANAGEMENT FOR INDUSTRY (SEMI)

Program Overview







Natural Resources Canada



#### **SEMI Program Overview**

#### **PURPOSE**

To help industrial and manufacturing facilities improve their energy performance and increase profitability by offering co-funding to implement an integrated system of practices, processes, and capital retrofits.

#### **OBJECTIVES**

To support eligible facilities to:

- Understand energy use & reduce related costs
- Optimize energy use & reduce GHG emissions
- Grow organizational skills and capacity building
- Implement energy-saving capital retrofits
- Improve energy performance
- Increase profitability & competitiveness

PROGRAM COMPLETION: March 31, 2027









#### **SEMI Program Overview**

#### **FUNDING**

With funding from the Government of Alberta's Technology Innovation and Emissions Reduction (TIER) fund and Natural Resources Canada (NRCan), **SEMI offers financial incentives that cover up to 50% of eligible project costs for for-profit organizations and up to 100% for not-for-profits and Indigenous organizations.** 

Additional funding caps per eligible activity are stated on the SEMI website.

SEMI also allows in-kind contributions from the facility to offset the co-funding requirement for certain activities.

PROGRAM COMPLETION: March 31, 2027









## Eligibility

- ✓ The facility is owned or leased in Alberta and has been in operation for at least one year with fixed equipment and building(s) used to produce goods.
- ✓ The facility operates in the following sectors defined by North American Industry Classification System (NAICS) codes:
  - 11 Agriculture, forestry, fishing and hunting
  - 21 Mining, quarrying, and oil and gas extraction
  - 22 Utilities
  - 23 Construction
  - 31-32-33 Manufacturing
  - 48 Transportation
  - 56 Administrative and support, waste management and remediation services
- ✓ May also include those that are engaged in energy consuming processes, and that involve the physical or chemical transformation of materials or substances into new products. Products may be finished (ready to use or consume) or semi-finished (raw material).

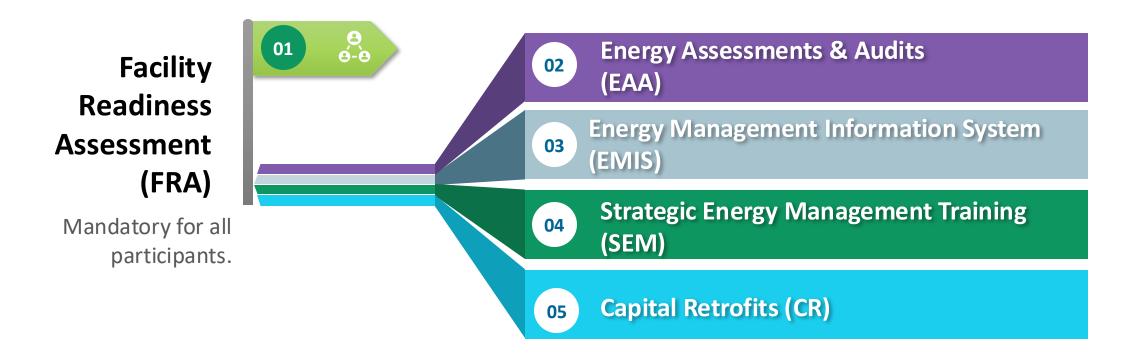








#### **SEMI Program Activities**



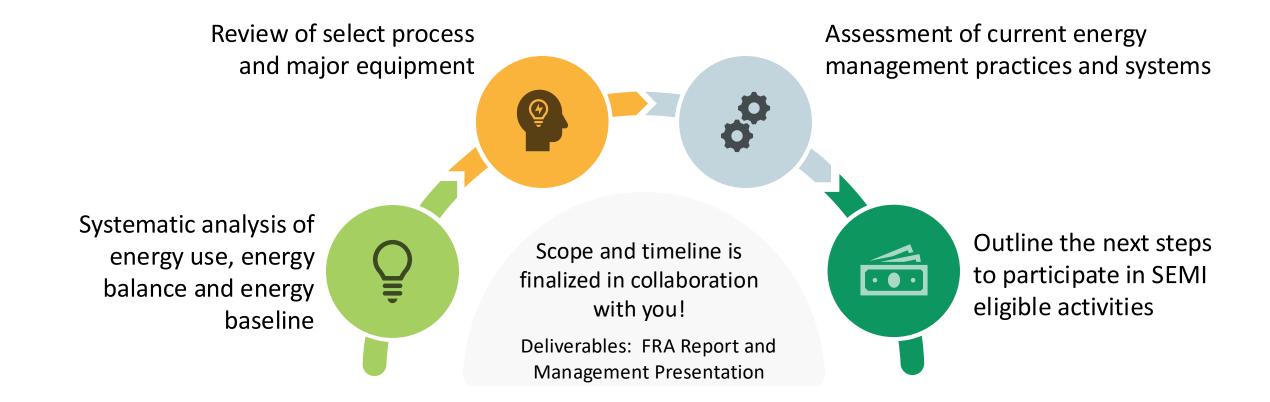








### **Facility Readiness Assessment (FRA)**



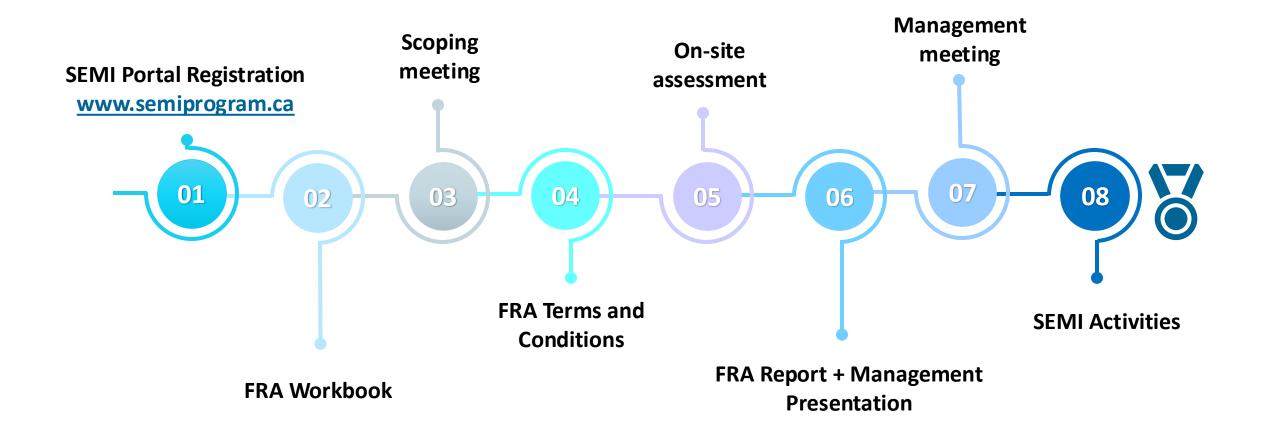








#### **FRA Process Overview**



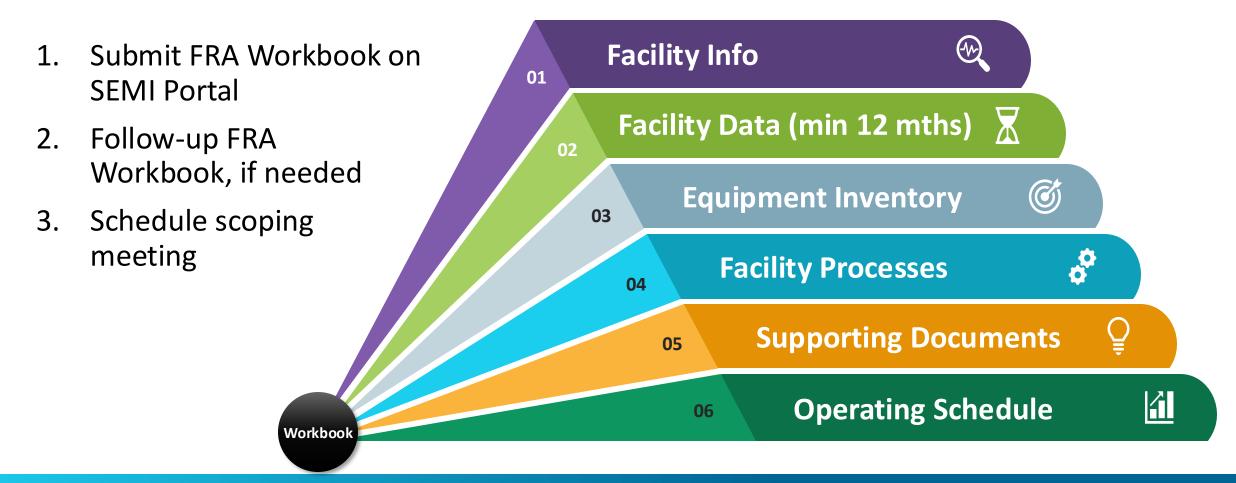








# FRA Workbook (02) & Scoping Meeting (03)



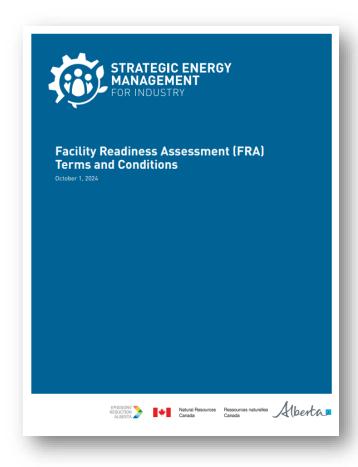








## FRA Terms and Conditions (04)



- Standard form contract at www.eralberta.ca/SEMI
- Customized scope of work schedule
- Co-Funding schedule









## **On-site Assessment (05)**

Observe energy use and validate data

Interview key personnel on energy practices

Review relevant documents and operational considerations



Assess operating routines and variables impacting performance

Identify opportunities for energy improvement

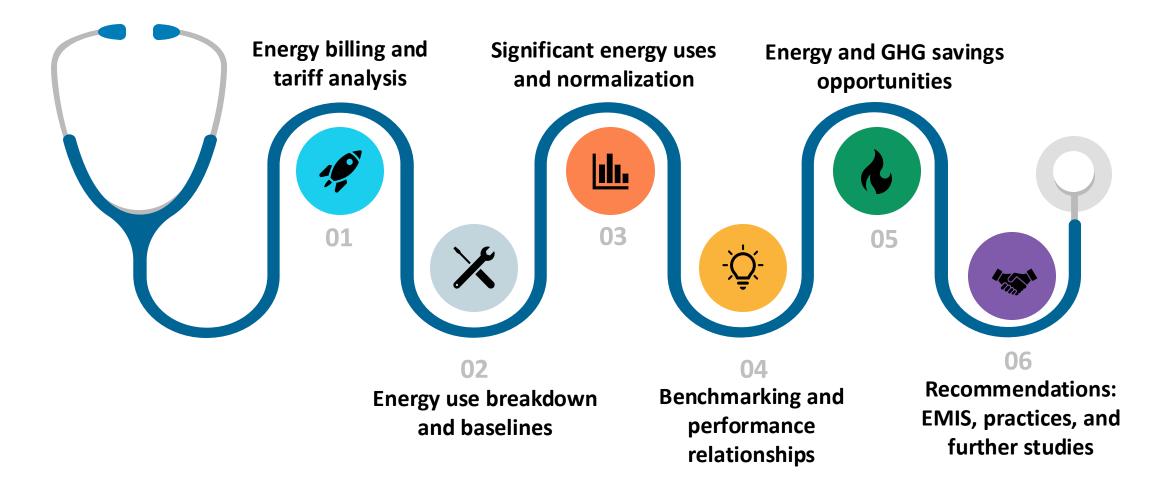








# FRA Report + Management Presentation (06)











## Management Meeting (07)

MANAGEMENT PRESENTATION DECK

- Baseline of current energy use and practices
- Summary of analysis and key findings
- Energy performance improvement recommendations

**NEXT STEP** 

Roadmap to leverage SEMI activities









# In-kind contributions ("Co-funding")

- SEMI program requires co-funding ("skin in the game")
- In-Kind contributions are eligible and encouraged to demonstrate engagement
- In-Kind contributions: offset or contribute value especially to FRA and SEM
  - Prior energy studies, data compilation, capital planning, etc.
  - Time spent to prepare, review, participate, approve SEMI activities
  - Other expenses (internal or 3<sup>rd</sup> party) associated with SEMI activities
- In-kind contributions are specified in the various activity Terms and Conditions and documented in the Co-Funding Schedule.









## **Available support**

Program Inquiries: <u>SEMI@eralberta.ca</u> or <u>semi@enerva.ca</u>

Portal Support: <u>techsupport@semiprogram.ca</u>

Stan Sirotkin stan.sirotkin@enerva.ca	Malka Labell malka.labell@enerva.ca	Andy Bennett andrew.bennett@enerva.ca	Sylvain Lauzon sylvain.lauzon@enerva.ca
• Mining	<ul> <li>Upstream O&amp;G (including Oilsands) extraction</li> </ul>	Construction	Agriculture
Pulp and Paper	Food and Beverage	• Metal	• Utilities
• Lumber	• Textile	Machinery	Petroleum
Waste, Water Treatment and Environmental	People and Goods     Transportation	• OEM	• Cement
		• Pipelines	• Coal
			• Chemicals









## **Getting started with SEMI**

Please go to www.semiprogram.ca and register.

Ask your program advisor for help if you need it!

#### **PARTICIPANTS**

- If needed, invite users to your company account (users from your own company or your consultants/contractors/vendors)
- Create facilities and complete FRA Workbooks for the facilities
- Submit FRA Workbook to start your SEMI journey

#### CONTRACTORS, CONSULTANTS, AND VENDORS

• If requested, help your customers with the facility creation and FRA Workbook completion. You are given access by your customers in the SEMI portal.

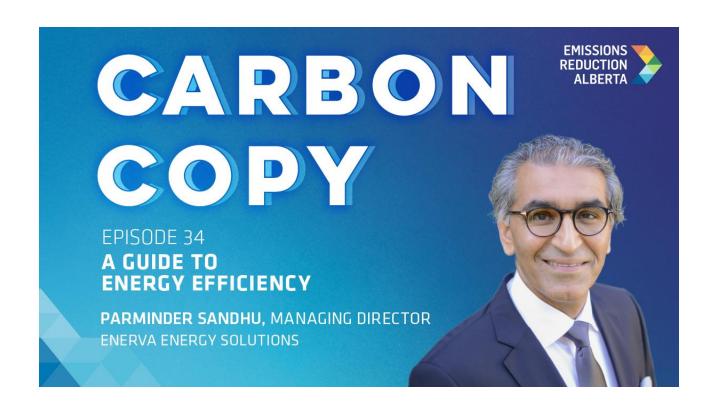


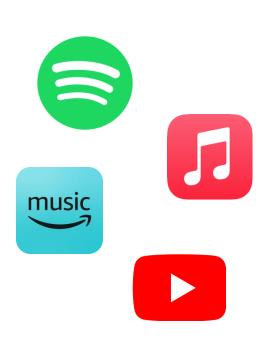






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### **Frequently Asked Questions**

- 1) How long will an FRA take to complete and what is the approximate cost?
- 2) How could service providers for energy optimization and reduction of specific energy consumption become part of the program?
- 3) I am a landlord and not eligible under NAICS, but my tenant has an eligible NAICS code. Can I still apply?











# Questions?

Please type your questions into the "Questions" pane of the control panel, on the right-hand side of your screen.









#### **Get Started with SEMI**

#### **Unanswered questions?**

Review the guidelines and supporting materials online at <a href="https://www.eralberta.ca/semi">www.eralberta.ca/semi</a>

Email remaining questions to **semi@eralberta.ca** 

#### Ready to begin your SEMI journey?

Register on the SEMI Portal **semiprogram.ca** today

This webinar will be posted on the ERA YouTube page.











