

CLEAN GROWTH HUB



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What is the Clean Growth Hub?

- Whole-of-government focal point for clean technology that helps innovators and adopters navigate and access federal programs and services
- Our mandate:





Member Organizations of the Clean Growth Hub

- Natural Resources Canada (Co-Chair)
- Innovation, Science and Economic Development Canada (Co-Chair)
- Agriculture and Agri-Food Canada
- Business Development Bank of Canada
- Canadian Commercial Corporation
- Crown-Indigenous Relations and Northern Affairs Canada
- Employment and Social Development Canada
- Environment and Climate Change Canada
- Export Development Canada

- Fisheries and Oceans Canada
- Global Affairs Canada (Trade Commissioner Service)
- Indigenous Services Canada
- National Research Council Canada
- Standards Council of Canada
- Sustainable Development Technology Canada
- Transport Canada
- Treasury Board of Canada Secretariat (Centre for Greening Government)



How We Can Help

- We help clean tech innovators and adopters with clean tech projects connect with appropriate financial and non-financial federal supports:
 - Relevant funding programs and services
 - Federal experts who can provide support related to regulations, standards, government procurement, skills and training, domestic and international markets, intellectual property, and more

Our clients

- The service is available to clean tech innovators and adopters from across
 Canada, and across clean tech sub-sectors and innovation stages
- Most organizations are SMEs (65%) and we have served 2500+ clients

RESEARCH,
DEVELOPMENT,
& DEMONSTRATION

GROWING YOUR COMPANY

EXPORTING YOUR TECH

ADOPTION OF MARKET-READY TECH





Accessing the Hub's advisory service

Companies and organizations that will benefit from the Hub's advisory services are those that:

- have a project that is program-ready;
- need to fill a partial funding gap;
- need help navigating federal programs and services to advance their clean tech projects; or
- have completed a comprehensive study to fill knowledge gaps or assess feasibility.

"Program-ready" means that:

- you have a project where the technology is at TRL 3+;
- you own the intellectual property (IP) or have an IP strategy (when developing tech); and
- you have a <u>business plan</u>.



Federal funding: grants and contributions

Strategic Innovation Fund (SIF)

- Supports larger projects with a total minimum project value of \$20M and beyond, with a contribution of at least \$10M per project
- Net Zero Accelerator: Supports projects that will help reduce Canada's greenhouse gas emissions by expediting decarbonization projects, scaling-up clean tech, and accelerating Canada's industrial transformation

Energy Innovation Program (EIP)

- EIP has an annual grants and contributions budget and runs targeted calls and other strategic collaboration and investment programs.
- Example Carbon capture, utilization and storage RD&D Call aims to support projects in three focus areas: Capture, Storage & Transportation, and Utilization. The Capture call provided up to \$2.5M for R&D projects, and up to \$5M for demonstration projects.

National Research Council's Industrial Research Assistance Program (NRC-IRAP)

 Supports R&D activities to help business develop and commercialize technologies by providing non-repayable contributions up to \$10M per project



Federal funding: grants and contributions – wage subsidies

- Science and Technology Internship Program Green Jobs: Wage subsidies to hire and mentor youth (aged 15-30) in the natural resources sector, including in energy, forestry, mining, earth science, and clean tech
- Science Horizons Youth Internship Program: Wage subsidies to hire recent post-secondary graduate interns in the environmental and clean tech sector
- Mitacs: Not-for-profit that connects young workers with innovative businesses for research and training opportunities



Federal funding: loans & other mechanisms



Business Development Bank of Canada (BDC) Cleantech Practice

 \$600M fund for equity and debt investments to clean tech for firms with a proven market traction with ambition to scale beyond \$100 million in annual revenue and a clear pathway to profitability

Futurpreneur

 Provides up to \$60,000 in financing through collateral-free loans, with support of BDC, to help business owners aged 18-39

Women in Technology Venture Fund (dilutive)

Investing in women-led tech companies and helping build a robust ecosystem to support women in tech

Export Development Canada (EDC)

 Dedicated help for Canadian clean tech companies achieve success and access to growth capital through investments, loans, guarantees and connections to international companies to help both parties grow



Federal funding: tax incentives

- Accelerated capital cost allowance (CCA): Allows businesses to write off 100% of the cost of certain depreciable assets:
 - Machinery and equipment for the manufacturing and processing of goods
 - Clean energy generation and energy conservation equipment
- Canadian renewable and conservation expense (CRCE): Fully tax-deductible
 expenses related to the initial phases of development of eligible clean energy generation
 and energy conservation projects
 - Examples: certain pre-feasibility and feasibility studies, environmental assessment expenses, expenses for negotiating power purchase agreements
- Scientific Research and Experimental Development Tax Incentive (SR&ED): Tax
 credits and refunds for expenditures incurred in relation to basic research, applied
 research or experimental development



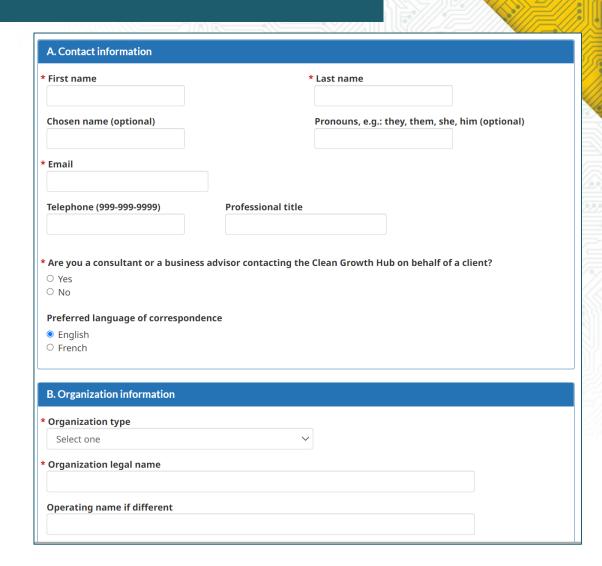
Advisory Service - Service Request Form

- We invite all new Hub clients to complete a **Service Request Form**. This gives our team a baseline of data and information so that we can provide the tailored advice that you need.
 - This form is not an application form
 - You will receive a response within 5 business days

Request advice

To connect with the Hub about your clean tech project, please fill out our service request form. We'll respond to you within 5 business days.

Service request form





Positive impacts for our clients

2021 client satisfaction survey:

- 71% of clients felt that the Hub helped them realize benefits
- 75% agreed the Hub facilitated connections with government

"Any company with an environmental mandate and the resources to invest in innovation can benefit from a conversation with the Clean Growth Hub."

- Anne Waddell Director, Government Affairs Within days [of contacting the Hub], a Hub representative had reached out and put together an introductory call with players across multiple agencies - people who work in our field and whom we would likely have never found on our own. That initial contact has since snowballed for us -- we have engaged experts across the country who have been incredibly receptive of our story, introduced us to others, and made us aware of opportunities highly relevant to our current situation.

Kim Lawrence Director, Marketing and Experience



Stay Connected

- Subscribe to our newsletter and stay up to date
- The <u>Hub website</u> is your centralized source for information about federal clean tech programs and services

Clean Growth Hub

Resources for Canadian businesses: COVID-19

RSS Feed



Clean technology updates

- Funding opportunities
- What's new
 - Programs and services
 - Events
- Stories to inspire: Companies shift in response to COVID-19
- Newsletters

CLEAN GROWTH HUB

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