



Indoor air quality has always been crucial for safety and comfort. With COVID and wildfire smoke, it's more important than ever to maintain a continuous supply of fresh air indoors. By replacing an old standard make-up air unit with a high-efficiency condensing unit, you can improve your indoor air quality while keeping energy consumption low.

Take advantage of Emissions Reduction Alberta's (ERA) Energy Savings for Business (ESB) program. Invest in a condensing make-up air unit that will create a healthy space and save you money on energy bills that can be reinvested in your business in as little as three years.

TRYING TO FIND NEW WAYS TO KEEP YOUR BUSINESS COMPETITIVE? LOOK NO FURTHER

Condensing make-up air units are designed for efficiency and will provide ongoing energy cost savings. Compared to traditional models, they have a secondary heat exchanger that reuses heat from the exhaust air that would otherwise be wasted energy. ERA is supporting businesses like yours by offering a range of incentives, depending on the size of the unit needed for your building.

For example:



5,000 SQUARE FOOT BUILDING



2,000 CFM MAKEUP AIR UNIT



UP TO \$2,000 IN INCENTIVES



15 YEARS OF ENERGY SAVINGS

From high-quality air circulation to dust and dirt prevention, there are plenty of ways to take advantage of condensing make-up air units. An energy-efficient condensing make-up air unit can provide the following additional benefits:

1. Increased comfort and air quality for staff, clients, and tenants
2. Reduced maintenance costs and increased life expectancy of equipment
3. Improved ability to match fresh air demand with occupancy by not overworking when it doesn't need to.

To compliment an energy-efficient condensing make-up air unit, you can also receive incentives for qualifying:

- ▶ Energy Recovery Units: A system that recovers energy from heat and humidity, from the building exhausts during both cooling and heating seasons, while supplying fresh air.
- ▶ Heat Recovery Units: A system that recovers heat from the building's exhaust during both cooling and heating seasons while supplying fresh air.
- ▶ Advanced Rooftop Unit Controls: A digital system to monitor and control thermostats, fan speed, and economizer functions to improve occupant comfort and system efficiency.

ENERGY-EFFICIENT TECHNOLOGIES LEAD TO LONG-TERM SAVINGS

Energy-efficient technologies can lead to long-term savings on maintenance, natural gas, utility bills, and other associated carbon costs. Investing in your building can also help you stay ahead of the curve, grow your business, and streamline your operation with less downtime, increase the reliability of your facilities and enhance occupancy comfort.



SEE RETURNS ON YOUR INVESTMENT—FAST

The ESB program has a straight-forward menu of high-efficiency measures for your business and requires minimum paperwork to participate. Apply today to reserve your incentives. Work with a registered contractor who can help you choose a condensing make-up air unit that fits the needs of your business and complete a high-quality application that results in fast turnaround times, approvals, and incentives. Have an existing contractor you want to use for your project? Ask them to register—registration is quick and free.

Based on common applications, participants can expect to:

- ▶ Receive incentives of up to 50% of eligible costs to upgrade condensing make-up air units
 - ▷ \$50 per CPM for constant speed, and \$100 per CPM for two-speed or VFD equipped
- ▶ Receive incentive payment four to six weeks after final approval notice, and
- ▶ See energy savings equivalent to your investment within three years.

SAVE EVEN MORE WITH THE ESB PROGRAM

The ESB program offers incentives to eligible Alberta businesses and non-profits to choose proven high-efficiency products—such as make-up air units—and onsite energy generation technologies that meet their needs.

- ▶ Incentives of up to \$250,000 are available per project
- ▶ Up to \$1 million per parent company.
- ▶ A low minimum incentive amount of \$500 so all businesses can participate.

The Eligible Measure Categories include:

- ▶ HVAC for all types of commercial businesses, industrial and hospitality
- ▶ Process Heating for manufacturing, chemical plants, pharmaceutical manufacturing
- ▶ Water Heating for all industrial and commercial businesses
- ▶ Compressed Air for industrial and commercial businesses
- ▶ Refrigeration for commercial and industrial manufacturing, food processing, hospitality, and retail
- ▶ Building Envelope and Windows for industrial, commercial, and common spaces in multi-unit residential.
- ▶ Food Service Equipment for restaurants, catering services, hospitality
- ▶ And more.

A detailed listing of incentive amounts can be found on <https://eralberta.ca/energy-savings-for-business/program-resources/>.